



CUCHI SHIPPING CO., LTD. PROFILE

ISO9001 – 2008

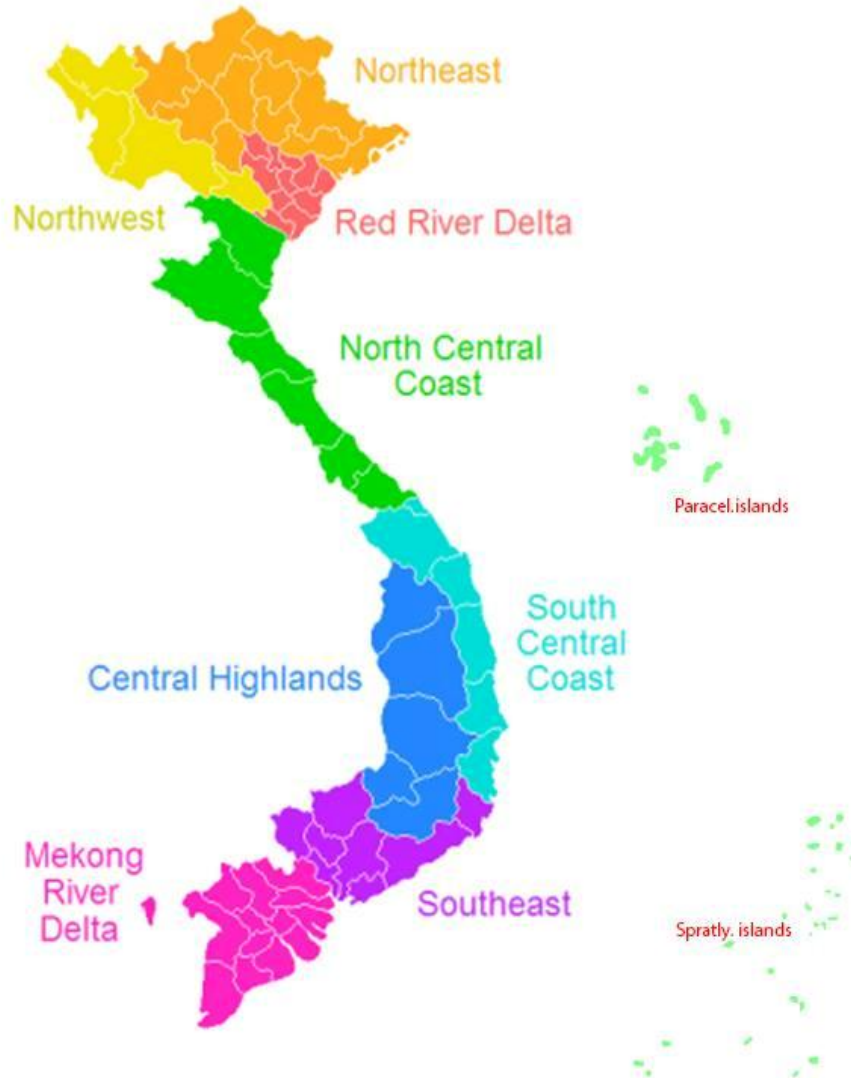
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VIETNAM INFORMATION



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A. GEOGRAPHY

1. Location: South East Asia.

North abuts on China, West abuts on Laos and Cambodia, East abuts on Pacific Ocean, and South abuts on Gulf of Thailand.

2. Its shape likes “S”

3. Area: 331,210.00 km²

4. Border length: 3,818 km

In which: 1,1281 km with China, 1,555 km with Laos and 982 km with Cambodia.

5. Shore length: 3,440 km

6. Climate: Monsoon Tropical Climate

- South: Two seasons – Rain and Dry

- North: Four seasons – Spring, Summer, Autumn, Winter

B. FACTS

1. Population: around 93.2 million (UN, 2015)

2. Ethnic groups: 54 groups including:

- Viet (kinh): 85-90%

- Chinese: 3%

- And the rest for Muong, Thai, Cham, Dao, Khmer, H'mong...

3. Major Language: Vietnamese (main language).

4. Foreign Language: English, French, Russian...

5. Major religion: Buddhism

6. Life expectancy: 68 years (men), 72 years (women) (UN)

7. Monetary unit: 1 dong = 100 xu

8. GDP per capita: US \$1028.62 (World Bank, 2013)

9. Internet domain: .vn

10. International dialling code: +84

C. THE ADMINISTRATION

1. Capital: Hanoi

2. Large Cities: Hochiminh City, Haiphong, Danang, Cantho

3. Memberships: United nation, Asean, Apec...

4. A visit to Vietnam by US President Bill Clinton in November 2000 was presented as the culmination of American efforts to normalise relations with Vietnam.

5. On 16th October 2001, Vietnam signed Bilateral Trade Agreement with United States.
6. On 7th November 2006, Vietnam is member of the World Trade Organisation.

D. LEADERS

1. **Secretary-general of the Communist Party:** Mr. Nguyen Phu Trong
2. **President:** Mr. Truong Tan Sang
3. **Prime minister:** Mr. Nguyen Tan Dung
4. **Foreign minister:** Mr. Pham Binh Minh
5. **Defence minister:** Mr. Phung Quang Thanh
6. **Finance minister:** Mr. Dinh Tien Dung

E. ECONOMY

1. General information: Since 1986, with the program of “Innovation” Vietnam has opened the "Door" to deal with other countries on the world and got some remarkable progress, especially in recent years when changing from Planned & Centralized Economy into Market Economy.
2. Export: Crude Oil, Agricultural Products (mostly is rice), Seafood, Coffee, Coal, Rubber, Garment, Shoes, Furniture, Ceramics, Silk, Handicraft...
3. Import: Steel, Machines and Equipments, Chemicals, Petrol, Fertilizers, Trucks, Cars, Materials...
4. Main Partners: EU, USA, Japan, S.Korea, Taiwan, Hongkong, China, Australia, South East Asia Countries.

About Cuchi Shipping

- ✚ Established in May 19th, 1998.
- ✚ Headquarters in HoChiMinh City.
- ✚ Offices in Singapore, Canada, Australia and Cambodia.
- ✚ Agent Networks cover all over the world.
- ✚ Staff with well education, experience, and commitment to work.

Main business activities:

- ✚ Project/Heavy lifts/Oil & Gas/Energy Cargoes Transportation;
- ✚ International Sea & Air Freight Forwarding;
- ✚ Urgent shipments & Expediting;
- ✚ Warehousing/Yard/Packing;
- ✚ Trucking & Distribution;
- ✚ Customs Brokers;
- ✚ Insurance;
- ✚ Exhibition Handling and Personal Effects Movement;
- ✚ Ship Agent/Representative, Shipbroker and Chartering Agents;
- ✚ Import/Export services.

1. Project / Heavy Lift / Oil & Gas / Energy Cargoes Handling

Our Project Department together with our back-up organizations will provide services on a Nationwide and Worldwide basic, including all labor, supervision, technical and professional assistance, supplies and equipment to perform following functions:

- Meeting with customer's representative and designated suppliers to review the materials and equipment to be transported and discuss all technical requirements.
- Setting up project master files by Purchase Order Number and establishing the logistics of transport on the whole.
- Auditing the Purchase Order Number to determine the cargo (hazardous, heavy lift/ long length, fragile, high value, refrigerated etc.) and checking delivery schedules, method of transport, special transport requirements, costs verification and documentation-requirements of each order.
- Contacting sellers well in advance to obtain date of readiness and all relevant cargo details.
- Evaluating the necessity of providing expediting services on cargoes.
- Nominating vessels/aircraft and booking cargo with ocean and air carriers.
- Issuing shipping instructions to suppliers, transport agencies and other as appropriate, naming port of export, vessel's name, scheduled loading and cut-off dates.
- Tracing and expediting shipments as necessary during the inland shipping phase including filing letters of protest to inland-carriers in case of visible damages as well as issuing over-, short-, and damage reports.
- Cross-checking arrival notices and warehouse receipts with relevant commercial invoices.
- Processing consular documents, customs invoices and letters of correction in accordance with prevailing regulation.
- Preparing and processing ocean Bills of Lading and/or Airway Bills of Lading.
- Auditing carrier's freight bills for correct rates, weight and measurement.
- Assisting for and supervision of loading and unloading of cargo.
- Timely preparation and dispatch of documentation for pre-clearance at destination. Electronic transfer of pertinent data is available.
- Investigating the possibilities of establishing a customs bonded facility for intermediate storage of materials until required to be clear through customs.
- Providing or arranging for a contractor at destination to perform customs clearance and final delivery to job-site. Providing technical and engineering services for the placing of heavy lift items on to foundations.
- Performing and other services which can reasonably be expected to ensure the prompt and efficient freight forwarding from seller's workshops (worldwide) to final destinations.
- Provide up-to-date information with regard to:
 - New services and other changes,
 - Technological changes in the transport industry, which may lead to more convenient or economical transport services.

Our Owned/hired Facilities for handing Heavy lift/Project...



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1.1- Projects Shipments Handled by Cuchi Shipping (Gallery at the appendix).

1.1.1- Customer: **SMGM - 2014**

- Project: Moving, customs clearance, arranging to load 4 tugboats with Dim: L=15.87m; B=6.53m, Weight: 55ton/each onto BBC vessel at Saigon port in 2014.

1.1.2- Customer: **Origin Energy Australia - 2013**

- Project: Moving Oil rig and its equipments from Balikpapan/Indonesia and Labuan/Malaysia, Johor Baru/Malaysia to block 121 off-shore Binh Dinh province of Vietnam for drilling operation in May 2013

1.1.3- Customer: **Petro Vietnam Project - Moving Oil Rig ex Haiphong to Venezuela - 2012**

- Scope of works: Surveying, packing, local transport to Haiphong port, chartering BBC vessel, loading onto BBC Montana vessel and carrying to Guanta port/Venezuela, discharging and local transport and delivery to jobsite.

1.1.4- Customer: **D&H Manufacturer – Intel Vietnam - 2012**

Scope of works: Customs clearance – Trucking – Positioning a heavy machine into limited height factory.

1.1.5- Customer: **Petro Vietnam Project – PV Pipe – February 2011**

- Project name : Moving 3,000 tons “door to door” a factory from Switzerland to Vietnam
- Scope of works :
 - Combine with the Agent in Switzerland to pick up and transport from Basel/ Switzerland to Antwerp Port;
 - Heavy lift cargoes were discharged and gathered at Antwerp Port to load onto break bulk vessel to Vietnam;
 - Wooden cases were discharged and gathered at Antwerp Port to load onto break bulk vessel to Vietnam;
 - SOC containers were discharged and gathered at Antwerp Port to load onto break bulk vessel to Vietnam;
 - Arrived Saigon port, barges are ready for direct discharge from vessel;
 - Discharge cargo at jetty;
 - Jobs included customs clearance.

1.1.6- Customer: **Tan Mai Paper Company – in 2011**

- Project name: Local transport Pulp Mill from Saigon port to jobsite (1,120 containers)
- Scope of works :
 - Customs Clearance,
 - Arrange to transport the paper mill from Saigon Port to factory in Dongnai province and Discharge on jobsite.

1.1.7- Customer: **Claxton UK – in December 2010**

- Scope of works: collecting Oil&Gas equipments at Vietsopetro Yard, loading into flat rack containers then transport to Southampton/UK.

1.1.8- Customer: **PTSC VIETNAM – in December 2009**

- Scope of works: Transporting 2000tons of Coated pipes from Kuantan-Malaysia to PTSC port of Vungtau-Vietnam.

1.1.9- Customer: **Central State Bank of Vietnam – December 2008**

- Project : Central State Bank of Vietnam
- Scope of works :
 - These trucks (6 units) were loaded & lashed onto flat rack containers by our Italy Partner then carried from IVECO's Factory in Italy to Toronto Factory in Canada for fixing bullet roof;
 - Went to Toronto/Canada factory for surveying;
 - And then arranged to carry to Saigon/VIETNAM.

1.1.10- Customer: **BJ Services**

- Job : Machine exported to Bangkok, Thailand from Saigon Port by 40' Flat Rack

1.1.11- Customer: **Weatherford**

- Job : Load 40' SOC on 40' Flat Rack ex VSP to Singapore

1.1.12- Customer: **Weatherford (Vietnam)**

- Project name : Over-size Transport
- Scope of works :
 - Customs clearance;
 - Haulage from PTSC Base in Vung Tau to Saigon Port;
 - Loading onto flat bed container;
 - Lashing and Loading onto vessel to Laem Chabang Port, Thailand.

1.1.13- Customer: **Petro Vietnam**

- SOC and accessories on 40' Flat Rack ex Hai Phong Port to Singapore.

1.1.14- Customer: **Petro Vietnam**

- Casing pipe from Malaysia to Vung Tau, Vietnam

1.1.15- Customer: **Hoang Long Joint Operation Company**

- Project : PVD Tubulars Project From UK To Ptsc Port – Vietnam
- Scope of works : Casing were loaded into 19x45' containers and carry from UK to PTSC Supply Base in Vungtau Vietnam

1.2- Oil & Gas Customers



Seq.	Name of Customers	Services Provide
1	Weatherford Vietnam	have provided customs broker and international freight forwarding;
2	Origin Energy	have provided customs broker and international freight forwarding;
3	Japan Vietnam Petroleum Company (JVPC)	have provided international freight forwarding;
4	MODEC	have provided customs broker and international freight forwarding;
5	BJ Services	have provided customs broker and international freight forwarding;
6	Varel Europe	have provided customs broker and international freight forwarding;
7	NALCO	have provided customs broker and local delivery;
8	Aker Qserv Sdn Bhd	have provided customs broker and international freight forwarding;
9	PVD Logging	have provided international freight forwarding;
10	PTSC	have provided international freight forwarding;
11	Baker Hughes	have provided customs broker and local delivery;
12	ILA	have provided customs broker and international freight forwarding;
13	SMITH BITS	have provided customs broker and international freight forwarding;
14	SCHLUMBERGER VIETNAM	have provided customs broker and international freight forwarding;
15	MITRA Energy	have provided international freight forwarding;
16	SANTOS	have provided customs broker and international freight forwarding;
17	AGGREKO	have provided customs broker and international freight forwarding;
18	Diamond Off-Shore	have provided customs broker and international freight forwarding;
19	Toan Thang Engineering	have provided international freight forwarding.
20	Petro Vietnam	Have provided local & int'l freight forwarding

2. International Sea & Air freight Forwarding

2.1. Air Freight:



Booking/Reserving the space with the most suitable air carriers.

- Packaging suitably for cargo & transport means.
- Choosing the best transportation means/Airlines to save cost & safety.
- Providing “Door to Door” services fast and timely.
- Our own House Air Waybills are issued promptly.
- Collecting services by our own vehicles to meet pre-arranged booking.
- Receiving to carry from small parcels to big volume of cargo.
- Consolidation some small shipments at different suppliers in a country/state then airfreight to Vietnam under one shipment to save the costs for client.
- Hand-carry services from/to Singapore to/from Vietnam.

2.2. Sea Freight:



Accepting to carry all kind of cargo such as : FCL, LCL, Break-bulk cargoes and especially Project cargo from/to Vietnam.

We can perform:

- Meeting with customer's representative and designated suppliers to review the materials or equipment or finished products... to be transported and consult all technical requirements.
- Receiving & recognizing kinds of cargo (normal, DG, chemical, liquid, high pressure, explosives, radioactive sources...) to be suitable packaged with cargo & transport means.
- Supplying containers/equipment to suit special requirements.
- Choosing and Booking/Reserving a space with the ocean carrier that most suitable to your cargo but less expenses.
- Consulting and choosing for customers a good transport mean/carrier to save cost & safety.
- Undertaking all landside operations from Ex Works to F.O.B. including transport, packing, insurance and container stuffing either on site or at terminal.
- Attending to all your documentation requirements including the review of your Letter of Credit, the issue of Bills of Lading, legalization of invoices and other consular works.
- Consolidating all shipments at different suppliers in a country then ship it to Vietnam under one shipment to save the costs for client.
- For import shipments we issue advice of arrival notices promptly and arrange customs clearance and delivery at destinations timely.
- Timely preparation and dispatch of your documentation for pre-clearance at destination by our courier services. (If required)

3. Warehousing/Yard/Packing



Located in Bien Hoa City-Dong Nai Province, the eastern region of the South Vietnam and closed to industrial parks (IP) such as :

- Bien Hoa 1, Bien Hoa 2, Loteco, Amata, Ho Nai, Nhon Trach, Song May, Dong Xuyen, Phu My, or in Vung Tau City etc;
- And many ports like Saigon Port system, Cai Mep Thi Vai deep sea port system, Vung Tau Port, and Tan Son Nhat Airport etc.

The Bonded Warehouse is a good border gate for importing and exporting goods in and out Viet Nam via Hochiminh City.

Specifications:

- Bonded warehouse : 5,000 square meters
- Bonded yard: 10,000 square meters
- Stacker : 02 Units
- Forklift : 04 Units

Cuchi Shipping bonded warehouse customers :

1	TEXON UK	12	Pouyuen Vietnam Co., Ltd
2	TEXON ASIA	13	Pou Chen Vietnam Enterprise Ltd
3	TEXON GERMANY	14	Changshin Vietnam Co., Ltd
4	BEHN MAYER	15	Hwa Seung Vina Co., Ltd
5	Yue De Vietnam Co., Ltd	16	Yupoong Vietnam Co., Ltd
6	General Shoes Co., Ltd	17	Vietnam Samho Co., Ltd
7	434 Investment Joint Stock Co.,	18	Freeview Industrial (VN) Co., Ltd
8	VN Shoe Majesty Co., Ltd	19	Kingmaker (Vietnam) Co., Ltd
9	Vungtau Orient Co., Ltd	20	Freetrend Industrial (VN) Co., Ltd
10	Gia Dinh Shoes Co., Ltd	21	Chi Hung Co., Ltd
11	Shyang Hung Cheng Ind. Co., Ltd	22	Right Rich Development VN Co., Ltd

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4. Trucking & Distribution



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Our trucking fleet of **50 units** includes prime movers, low-bed trailers, container trucks, trucks and vans. We are serving several kinds of customers' need such as oil & gas, project cargo, garment, chemical products etc., and from containerization to break bulk cargoes.

Some typical customers are using our trucking services :

1	Le Long Vietnam	6	Akzo Nobel
2	Petrosetco	7	Nong Duoc 2
3	Whetherford Vietnam	8	Bao Ve Thuc Vat 1
4	BJ Services	9	PVD Logging
5	Map Pacific Vietnam	10	Nalco

5. Customs Broker

We are licensed by Customs General Department of Vietnam to be the Customs Broker for arranging import/export all kind of cargoes.

<Pls see our attached license>

With a Customs broker team of 30 people, we are capable of providing fast and reliable customs clearance at any port/airport of Vietnam, despite the cargoes are:

- Project cargoes
- Heavy lift cargoes;
- Energy cargoes;
- Oil & Gas cargoes;
- Temporary import & re-export cargoes;
- Import material for processing then export;
- Trading cargoes
- Non-trading cargoes
- ...

Số: 1147 /HQHCM-GSQL Thành phố Hồ Chí Minh, ngày 15 tháng 4 năm 2013

CỤC HẢI QUAN THÀNH PHỐ HỒ CHÍ MINH

Căn cứ Luật Hải quan số 29/2001/QH10 ngày 29/6/2001, Luật sửa đổi bổ sung Luật Hải quan ngày 14/6/2005;

Căn cứ Nghị định số 14/2011/NĐ-CP ngày 16/02/2011 của Chính phủ quy định về điều kiện đăng ký và hoạt động của đại lý làm thủ tục hải quan;

Căn cứ Thông tư số 80/2011/TT-BTC ngày 09/6/2011 của Bộ Tài Chính hướng dẫn thực hiện một số điều của Nghị định số 14/2011/NĐ-CP ngày 16/02/2011 của Chính phủ quy định về điều kiện đăng ký và hoạt động của đại lý làm thủ tục hải quan;

Căn cứ Quyết định số 1027/QĐ-BTC ngày 11/5/2010 của Bộ Tài Chính quy định chức năng, nhiệm vụ, quyền hạn và cơ cấu tổ chức của Cục Hải quan tỉnh, liên tỉnh, thành phố trực thuộc Trung ương;

Căn cứ công văn số 18-03/DLKTHQ ngày 18/3/2013 của Công Ty TNHH Giao nhận Hàng hóa Xuất nhập khẩu Củ Chi về việc đề nghị xác nhận đủ điều kiện hoạt động Đại lý hải quan.

XÁC NHẬN ĐỦ ĐIỀU KIỆN HOẠT ĐỘNG ĐẠI LÝ HẢI QUAN

Công ty TNHH Giao nhận Hàng hóa Xuất nhập khẩu Củ Chi.

Địa chỉ: số 57-59 Hồ Tùng Mậu, Phường Bến Nghé, Quận 1, TP. Hồ Chí Minh.

Giấy đăng ký kinh doanh số 0301476988 do Sở Kế hoạch & Đầu tư TP.HCM cấp ngày 28 tháng 5 năm 2012.

Đã đủ điều kiện hoạt động đại lý hải quan kể từ ngày ký xác nhận.

Công Ty TNHH Giao nhận Hàng hóa Xuất nhập khẩu Củ Chi có trách nhiệm thực hiện đúng các quy định của Luật Hải quan, Nghị định số 14/2011/NĐ-CP ngày 16/02/2011 của Chính phủ quy định về điều kiện đăng ký và hoạt động của đại lý làm thủ tục hải quan, Thông tư số 80/2011/TT-BTC ngày 09/6/2011 của Bộ Tài Chính hướng dẫn thực hiện một số điều của Nghị định số 14/2011/NĐ-CP ngày 16/02/2011 của Chính phủ quy định về điều kiện đăng ký và hoạt động của đại lý làm thủ tục hải quan. /s/

Nơi nhận:

- Công Ty TNHH GNHH XNK Củ Chi;
- Tổng cục Hải quan;
- Sở Kế hoạch & Đầu tư TP.HCM;
- Lưu: VT, GSQL.Tháo(6b).

KT. CỤC TRƯỞNG
PHÓ CỤC TRƯỞNG



Nguyễn Hữu Nghiệp

6. Import/Export Services

We are licensed to be importer/exporter for any cargoes (exclude the cargo that forbidden by the government).

7. Shipping lines and Airlines Relationships



Contact us:

Cuchi Shipping Co., Ltd.

5th Floor, Vietnam Business Center Bldg.

No. 57-59 Ho Tung Mau Street, District 1, Hochiminh City, Vietnam.

Tel. +84-8-38248301

Fax. +84-8-38248302

Email : ndtuan@cuchishipping.com.vn

Attn: Mr. Nguyen Duc Tuan

Position: President & C.E.O.

Banking Details

Standard Chartered Bank (Hochiminh City Branch)

Saigon Trade Center, No. 37 Ton Duc Thang Street, District 1,
Hochiminh City, Vietnam.

Account No. 99105325656 VND or 99105325657 USD

Account Name: Cuchi Shipping Co., Ltd.

Key contact points in Vietnam:

No.	Contact person	Position	Mobile phone	Email address
01	Mr. Nguyen Duc Tuan	C.E.O / President	84 903833590	ndtuan@cuchishipping.com.vn
02	Mr. Nguyen Van Cuong	Deputy Director	84 903805594	cuong-csc@cuchishipping.com.vn
03	Mr. Bui Quoc Hung	B.D. Director	849037897688	hung@cuchishipping.com.vn
04	Ms. Nguyen Thanh Tuyen	Chief Accountant	84 903659725	account-csc@cuchishipping.com.vn
05	Ms. Nguyen Thi Mai	Export Manager	84 972592594	export-csc@cuchishipping.com.vn
06	Ms. Nguyen Thi Nha Truc	Import Manager	84 908646126	import-csc@cuchishipping.com.vn
07	Mr. Dong Anh Dzung	Project Manager	84 971436029	dzung@cuchishipping.com.vn
08	Ms. Huynh Thi Ngoc xuan	Warehouse Manager	84 902627719	warehouse-csc@cuchishipping.com.vn
09	Ms. Nguyen Thi Lua	Trucking Manager	84 917258489	trucking-csc@cuchishipping.com.vn
10	Ms. Nguyen Thi Thu Thuy	Logistics Manager	84 933155320	Customs3-csc@cuchishipping.com.vn
11	Ms. Nguyen Nguyen Kieu	Operation Manager	84 909987979	jasmine@cuchishipping.com.vn

Office in Singapore:

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Singapore 349307

Tel : +65 6 746 6836

Fax : +65 6 746 9839

Email : cuchi-singapore@cuchishipping.sg

Attn : Mr. Kok Chee Wei

Position : Director

Office in Australia:

Cuchi Shipping Pty. Ltd.

43 Wilberforce Road, Rivesby,

New South Wales 2212

Australia

Tel : +612 9792 8598

Fax : +612 9774 1258

Email : info@cuchishipping.com.au

Attn: Mrs. Linh Dong Phan Nguyen/Director

Office in Canada:

Cuchi Logistics and Consulting Inc. (Canada)

35-1200 Aerowwod Drive, Mississauga

Ontario, L4W S27, Canada




Tel : 905 206 0606

Fax: 905 206 0605

Email : psequeira@cuchishipping.com

Mr. Peter Sequiera/Director

ISO AND AWARD

	<p style="text-align: center;">ISO 9001-2008</p>		<p style="text-align: center;">AUGUST 2013</p>
	<p style="text-align: center;">ISO 14001-2004</p>		<p style="text-align: center;">AUGUST 2013</p>
	<p style="text-align: center;">OHSAS 18001</p>		<p style="text-align: center;">AUGUST 2013</p>

MEMBERSHIP AND NETWORKS

	Global Project Logistics Network	GPLN	December 2014
	Cargo Equipment Experts	CEE	May 2014
	Customs Broker License No. 1147/HQHCM-GSQL	CBL	April 15th, 2013
	WCA Project Network	WCAPN	March 2012
Ministry of Transport of Vietnam	Multi modal transport License 11_16/GP-BGTVT	MTL	June 17th, 2011
	Project Cargo Network	PCN	October 2010
	World Freight Network	WFN	June 2010
	Transparent Agents and Contracting Entities	TRACE	August 15th 2006
	International Federation of Freight Forwarders Association	FIATA	June 7th, 2005
	Vietnam Logistics Business Association	VLA	April 4th, 2005
	Vietnam Chamber of Commerce and Industry	VCCI	March 20th, 2001